



Building. Strategy. Performance.

Cameron + Associates Management Inc.

BUILDING CONTRACTORS & PROJECT MANAGERS

Our Experience

Cameron + Associates (CAMi Management) is a full service Building Contractor and Project Management company, with a foundation built on innovation, integrity, and a proven track record. From expansions and renovations to new site developments, CAMi serves a wide range of commercial and industrial clients with a diverse set of needs.

We work hard to make each customer a life-long client by adding great value. Our size offers a flexibility to customize an approach around your needs and to adapt quickly while focusing on your needs.

- Innovation
- Integrity
- Proven Track Record





Our Team

Paul Cameron – President. Paul Cameron has over 35 years of experience in retail construction development and has worked for many national retailers in both Canada and the U.S. market. With a career that has included roles as Director of Engineering for Sobeys and Vice President of First Capital Realty, Paul brought his wealth of experience to create Cameron + Associates.

Peter Miller – Vice President. With more than 30 years experience in the construction , commissioning and organization of manufacturing and distribution facilities, Peter provides depth and experience to clients in Canada and abroad. Peter's career has included roles as Vice President, Operations ACT and Trimag, two of Canada's tier one automotive manufacturers and Managing Director of Butler Manufacturing in the UK

Chris Levy – Director, Program Development. Chris brings a solid background in construction project management and large brand rollout to CAMi clients. A graduate of Queens University and Ryerson University, Chris is responsible for CAMi's multi-national and national brand store development.

Sina Najibi – Director of Construction. Sina is a skilled management and construction professional with over 12 years of hands-on experience in the Canadian construction industry. Sina holds a B.Sc. in Civil Engineering, and a PMP Certificate. As Director of Construction, Sina is a key member of CAMi's on going construction program and future expansion program.



We look at projects through the eyes of the client and are always looking for cost effective measures that do not compromise the design or technical intent of the assigned projects.

Our Team Cont'd

Joseph Bernard – Project Manager

Phillip Normanton – Project Manager

Joanne Parsons – Project Manager

Mike Feld – Project Manager

Dave Balderson – Site Supervisor

Iulian Dumitrascu – Site Supervisor

Rick Swain – Site Supervisor

Curtis Carlton – Superintendent

Dan Cameron – Project Coordinator

Colin Miller – Project Coordinator

Julia Cameron – Administration



ALGOMA

 **almega**


ArcelorMittal
DOFASCO | HAMILTON

The Ballroom
BOWL

BEER STORE

B BROMONT
HOMES
Above & Beyond

brother

 **COMPASS** | Canada
GROUP

 **CT** REIT

dormakaba

FIRST

CAPITAL

FRESH CO
Lowering food prices

 **gsk**
GlaxoSmithKline

Indigo
Books & Music Inc.


Jollibee.

LCBO

 **MacMillan Bloedel**


MAVERICK
DEVELOPMENT CORPORATION

 **Meridian**

NU NEW URBAN
RETAIL


NORTH WEST
COMPANY


Osmow's
SHOWBAR

 **JIM PATTISON**
DEVELOPMENTS

PETSMART


Pizza Hut

PLANET
ORGANIC

Rexall

SAMSUNG

 **SEAFOOD CITY**
SUPERMARKET

Sienna
SENIOR LIVING

Sobeys 


SKYLINE


TERRACAP

Tim Hortons

VOITH

Walmart 

BUILDING ACROSS CANADA IN 2024





Our Focus and Commitment

To consistently provide our clients with a team of seasoned Building Contractors and Project Management professionals, with hands on experience in delivering retail, industrial, institutional, office and infrastructure projects on time and on budget. To ensure our clients receive the responsive and personal, one on one service that is critical for the successful execution of each project.

To provide our clients with accurate scopes, budgets and reporting to ensure both CAMi and our clients are up to date in real time. To be available and responsive to all concerns and needs 7 days a week, 24 hours a day. We are committed to being proactive and disciplined in creating cost effective solutions for our clients.

Given the opportunity to perform on your behalf: WE WILL DELIVER on time and on budget.

Our Experience in Project Management

We provide...

- Project Management services for many of Canada's leading retailers as their preferred 3rd Party.
- The same care and attention for smaller one-off retailers as we provide for our largest clients.
- Services for a variety of site developments, with experience from small .5 acres sites to larger 12-20 acre site.
- Tenant Coordination services for retail infill and site redevelopment.
- Services for all facets of industrial work from site development and base building to a complete turnkey package.
- Full services that include; building and operational assessments, facility relocation and operational re-organization.





Our Experience as Building Contractors

We offer...

- Results-oriented building experience in design and construction, to deliver speed-to-market services that revolve around the execution of superior design, planning, technical, and practical logistical support.
- Construction management professionals consisting of individuals who are well seasoned in this discipline and bring a focused, detailed approach to all projects on behalf of our valued clients.
- A focus that ensures budgets are created to meet the client's needs and that modifications or changes to budget numbers are communicated up front and in a timely manner.
- Development of realistic schedules and budgets that become the catalyst to ensure these projects are delivered on-time and on-budget.

We look at projects through the eyes of the client and are always looking for cost effective measures that do not compromise the design or technical intent of the assigned projects.



Our Experience with Tenant Fit-Out

What we do:

As Building Contractors, CAMi works with both Tenants and Landlords on a wide range of ICI (industrial, commercial, institutional) fit-out projects. With experience in office, retail, and food service environments, CAMi is well-versed in building to precise specifications within active commercial buildings.

Our team understands the unique demands of working in occupied spaces. CAMi's project managers and site supervisors coordinate closely with consultants, landlords, and tenants to ensure that every detail is executed as planned—on time, on budget, and with minimal disruption to adjacent operations. We take a proactive, solutions-focused approach to ensure smooth delivery and a high standard of finish.



Green Field **Retail Development**

Service: Building Contractors

Client: Skyline Retail REIT – Elmira, Ontario

As Building Contractors, CAMi provided the site development and building construction for a new LCBO and a new multi-tenanted CRU. Site development included new services and upgraded hydro installation.

Construction of the LCBO and CRU were provided as vanilla shell construction, ready for tenant fitout.



National & Regional Rollout Programs

CAMi has recently worked with **Osmow's Shawarma**, **Pizza Hut**, **Samsung** and **Jollibee** on their rollout programs.



SAMSUNG

Jollibee National Rollout

Service: Project Management

Provinces: AB, BC, MN, ON, SK

Supporting Filipino fast food company Jollibee on their Canadian rollout, CAMI Project Managers are continually completing new locations across the country.

Project Managers ensure that each location is constructed to Jollibee standards and meet brand compliance requirements.



Osmow's Shawarma

National Rollout

Service: Project Management

Provinces: BC, ON, NS, QC

CAMi project management providing services to assist the national expansion program of Osmow's Shawarma, including providing consultation services for optimizing their development program and in setting up a drive-thru system and piloting their first DT location in Abbotsford, BC.



Pizza Hut Regional Rollout

Service: Project Management

Provinces: ON, QC

CAMi is working closely with *Canada Franchise Specialists* and their sub-franchisees to build numerous Pizza Hut locations in Southeast Ontario and Quebec. Services include site selection, leasing review and negotiation, budgeting, design consultation, and construction project management services.



Samsung National Rollout

Service: Building Contractors

Provinces: AB, ON, QC

SAMSUNG

CAMi is providing Building Contractor services for Samsung's Canadian national expansion. Services include design, site selection, leasing review and full construction services, complete through to handover to operations and store management.



Thank You
camimanagement.com

